

4 Ways a Good Leasing Program Can Save You Thousands

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Vehicle leasing often is disqualified without a thorough understanding of the overall benefits and cost savings it can bring to a business. A leasing program deserves much more than an interest rate comparison. Beyond the benefits of keeping your lines of credit open for more important purposes and off balance sheet financing, there are additional cost saving advantages. Allow me to explain.

A well designed leasing program should include service and support in all significant cost areas associated with operating vehicles. Here are some examples:



Vehicle Acquisition - Working on your behalf to perform a needs analysis and research competitive makes and models, secure all available incentives for you, and bring discipline to the vehicle replacement process. This includes an annual new model year review and update.

Life Cycle Management - Alerting you to optimal vehicle cycling points and providing you with cost summaries for each of your options, allowing you to make an informed decision. This includes assisting you with monitoring vehicle mileage, maintenance costs, and market value.

Maintenance and Repair Expenses - Providing you with a program and reporting package that will allow you to monitor, track, and control maintenance spending. The program will help you with managing and approving repairs while determining necessity, scrutinizing cost, and ensuring that you receive all possible warranty coverage.

Fuel Purchases - Fuel is your second largest expense after depreciation. You should be provided with a program that tracks purchases in a way that allows you to prevent any unauthorized spending and integrates with your maintenance program.

A leasing program that includes these services **could potentially save you thousands of dollars**, improve your ability to manage vehicle assets, and relieve you of a considerable amount of administrative time. If you would like to review your current situation, we can help. Ewald Fleet Solutions provides an interactive ongoing service that result in lowering your overall costs and greatly reducing your administrative time. Email me if you would like to learn more at brothe@ewaldauto.com.



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